

**Quality Build Construction, LLC**  
**Monthly Analysis through 6/30/19**

	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Company Total	Industry Average
<b>P &amp; L Ratios:</b>													
Gross Revenue/Sales in \$'s	\$ 279,974.34	\$ 237,751.95	\$ 308,009.41	\$ 204,989.76	\$ 161,576.68	\$ 235,258.50	\$ 200,889.30	\$ 302,975.60	\$ 265,026.89	\$ 305,528.77	\$ 372,742.10	\$ 2,874,723.29	3,000,000.00
COGS \$	\$ 139,987.17	\$ 130,763.57	\$ 200,206.12	\$ 116,844.16	\$ 100,177.54	\$ 129,392.18	\$ 114,506.90	\$ 172,696.09	\$ 137,813.98	\$ 155,819.67	\$ 186,371.05	\$ 1,584,578.43	1,710,000.00
Gross Profit Margin	\$ 139,987.17	\$ 106,988.38	\$ 107,803.29	\$ 88,145.60	\$ 61,399.14	\$ 105,866.33	\$ 86,382.40	\$ 130,279.51	\$ 127,212.91	\$ 149,709.10	\$ 186,371.05	\$ 1,290,144.86	1,290,000.00
Job Related Costs %	50%	55%	65%	57%	62%	55%	57%	57%	52%	51%	50%	56%	57%
GPM %	50%	45%	35%	43%	38%	45%	43%	43%	48%	49%	50%	44%	43%
Net Income (Loss)	\$ 84,987.17	\$ 51,988.38	\$ 52,803.29	\$ 33,145.60	\$ 6,399.14	\$ 50,866.33	\$ 31,382.40	\$ 75,279.51	\$ 72,212.91	\$ 94,709.10	\$ 131,371.05	\$ 685,144.86	300,000.00
Overhead Percentage	22.88%	29.74%	15.85%	36.77%	43.77%	23.19%	87.31%	52.95%	20.04%	35.52%	19.34%	35%	33%
<b>Balance Sheet Ratios:</b>													
Current Ratio	1.10	1.20	1.22	1.20	1.10	1.11	1.20	1.30	1.30	1.32	1.40		1.70
Goal for End of 2019	1.70	1.70	1.70	1.70	1.70	1.70	1.70	1.70	1.70	1.70	1.70		
Increase over prior month		0.10	0.02	(0.02)	(0.10)	0.01	0.09	0.10	0.00	0.02	0.08		

**Graph - by month:**

